

UBE CORPORATION SOLUTION

Kind Attn: Carron E : info.corporatesolutions@ubempowerment.com

Dear Sir/Madam,

**QUOTATION FOR SMART TERMITE ELIMINATION MANAGEMENT
-FULL SYSTEM OF BAITING METHOD
"KAMAL KAMAL® STEP PLUS"**

Thank you very much for your interest in Pest Control Services from Kamal & Kamal Pest Control.

We are pleased to enclose herewith our recommendation, scope of work and quotation for your kind consideration and approval.

We would be available at your convenience if any an interview is necessary for us to answer any queries. We look forward to a wonderful relationship together and success for all concerned. Please feel free to keep in touch with us about any of your business related requirements and queries on pest control.

Sales & Marketing	: Muhammad Kamal Bin Hussein Kamal
Mobile	: 019.260 4855
T F	: 03.4297 4853 03.4295 2237
Email	: info@kamalandkamal.com

We trust our quotation meets your requirement and satisfaction. Meanwhile, we look forward to your favorable acceptance of our quotation and a long lasting business relationship with you.
Thank you.

Yours faithfully,
Kamal & Kamal Pest Control Sdn.Bhd.

Via Email Transmission
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Nurul Atiqah Idayu Binti Abd Manan
Administrative Clerk

**"TERMITES ARE NATURES MOST
DESTRUCTIVE FORCE IN THE
WORLD, CAUSING MORE HOME
DAMAGE EVERY YEAR THAN ALL
NATURAL DISASTERS AND FIRES
COMBINED"**

Attack the root of problem.
Kamal & Kamal is here to help.
Get in touch today!



IBU PEJABAT K. LUMPUR	Kamal & Kamal Pest Control Sdn. Bhd. (138392-A) No 24 Jalan Melur 43 Taman Melur 68000 Ampang Selangor Darul Ehsan	TEL: 03 4297 4853	FAX: 03 4295 2237
Cawangan Selangor	No 19 Jalan Lawan Pedang 13/27 Seksyen 13 40100 Shah Alam Selangor Darul Ehsan	03 5512 4853	03 5510 4094
Cawangan Perak	No 8A Medan Gopeng 3 Medan Gopeng 31350 Ipoh Perak Darul Ridzuan	05 311 4686	05 313 3686
Cawangan Terengganu	No K-7144 Bandar Sri Kerteh 24300 Kerteh Terengganu Darul Iman	09 826 1595	09 826 1595
Cawangan Johor	No 423 Jalan Kenanga 29/10 Bandar Indahpura 81000 Kulai Johor Bahru Darul Takzim	07 663 9468	07 663 9468



Scope of Work



Based on our pest management experience and expertise **SINCE 1985**, we are pleased to submit our scope of work for your kind attention. Details are as following:

KAMAL KAMAL® S T E P PLUS

Has been designed as professional termite control product, providing a safe, non-invasive answer to your concern about termite attack and damage in your homes or property.

Every day, countless Malaysian homes are targeted by these insects, causing thousands of dollars damage to timber structures and fittings. All too often, there is no evidence of their presence until it's too late!

We have developed this state-of-the-art system to give you peace of mind when it comes to protecting your valuable asset - **YOUR PROPERTY**.

We are carrying out ongoing research both in our own right and in partnership with leading institutions to further develop and improve the **KAMAL KAMAL® S T E P PLUS**.

Why choose our system?

KAMAL KAMAL® S T E P PLUS is designed as a second generation system based on input from leading institutions and pest management professionals.

- An Above Ground (AG) baiting system typically delivers bait with toxicant directly to the termite trails from exposed mud trail above ground, i.e. on walls, ceiling, and furniture etc.
- Simplicity in installation – does not alter or damage property or interior design.
- AG Station is to place a food source that contains toxicant. Foraging termites that find the baits will consume and share the food containing the toxicant with its nest mates including the Queen and the King through a process called trophallaxis. Elimination process may require approximately 2 to 12 weeks depending on the size of the colony, typically between 6 to 8 weeks.
- The in-ground stations feature a very low profile; tamper evident cap, ensuring discreet placements and reduced likelihood of damage.
- The timber inserts offer a major advance in baiting technology by way of mimicking real termite grooves and channeling and by ensuring ultra– low disturbance to feeding termites during station inspections and while introducing the Bait Matrix to the station.
- The in-ground station features significant internal volume which enables a maximum bait quantity to be taken by the termite colony in the shortest possible time. This enables more rapid colony elimination, giving you peace of mind.

Scope of Work



Based on our pest management experience and expertise **SINCE 1985**, we are pleased to submit our scope of work for your kind attention. Details are as following:

- The System is suitable for incorporating with or supplementing traditional chemical barrier systems.



"Warranty Service"

KAMAL KAMAL® STEP PLUS will give a "Warranty Service" to the property's owner. Following are the Terms & Conditions for "Warranty Services" provided by us to you:

1. "Warranty Services" is subject to termite activity that found at external perimeter.
2. "Warranty Service" does not involve compensation for goods or assets of the host due to termite activity.
3. If there is termite activity found at the external area within the service warranty period, we will take appropriate follow-up to solve the problem for free of charge.

Scope of Work



Based on our pest management experience and expertise **SINCE 1985**, we are pleased to submit our scope of work for your kind attention. Details are as following:

How does the system work?

Around your property....

In-ground stations are at the forefront of the System—affording your home ongoing protection from termite attack. These stations are placed strategically around the exterior of your home or property, either in soil, through concrete or under pavers where they become your first line of defense against possible termite attack. In fact, they can be placed at any area of risk on your property!

In-ground station containing timber interceptors are embedded in the soil around the perimeter of the building at intervals of 3-5 meters.

Regular monitoring of these stations, at 8 to 12 week intervals, by a licensed pest manager, allows for early detection of foraging termites. When activity is detected in these stations, Bait Matrix is introduced into the upper void of the station, where it is readily taken by the termites. It acts upon the colony in the same manner as for inside your home.

Active stations are regularly inspected, at approximately 3 week intervals, and the bait is replenished or refreshed as required in order to facilitate continuing bait uptake by the termites. When the colony has been eliminated, the residual bait is removed; new timber inserts installed and regular inspections maintained thereafter.



Scope of Work



Based on our pest management experience and expertise **SINCE 1985**, we are pleased to submit our scope of work for your kind attention. Details are as following:

ROUTINE INSPECTION & FOLLOW UP INSPECTION

FOLLOW UP INSPECTION – ACTIVE TERMITES

Time frame	Activities	Location	Follow up Inspection	Notes
Contract period	In Ground (IG) station/s will be installed at external perimeter of the area.	External Area(s)	<p>ACTIVE TERMITES:</p> <p>Installation & Monitoring (every 2-3 weeks) of IG Station & The Bait Matrix until termite colony eliminated.</p> <p><Normally take within 2-3 months.</p>	<p>i. Once termites are eliminated, all IG station will be removed and replaced with new one.</p> <p>ii. Termite Elimination Form (Form E) will be issued on the day of termite elimination declared for that IG station unit.</p> <p>iii. In event of termites' re-infestation, The Bait Matrix will be installed again and the process will be continued until termite colony eliminated.</p>

ROUTINE INSPECTION – BI MONTHLY

Time frame	Activities	Location	Routine Inspection	Notes
Contract period	Visual Termite Inspection at external perimeter of the area.	External Area(s)	<p>Visual Termite Inspection (every 2 month) of every IG/IC Station unit.</p>	<p>i. Routine inspection will be carried out for every 2 months (bi-monthly) to all IG Station units by Kamal & Kamal Termite Specialist.</p>

IMPORTANT INFORMATION: In-Ground Bait Station An in-ground baiting system typically installed in-ground bait stations surrounding a property. It acts as a monitoring station. Once termites are intercepted, toxicant bait will be placed in the monitoring station to eliminate the colony.

Scope of Work

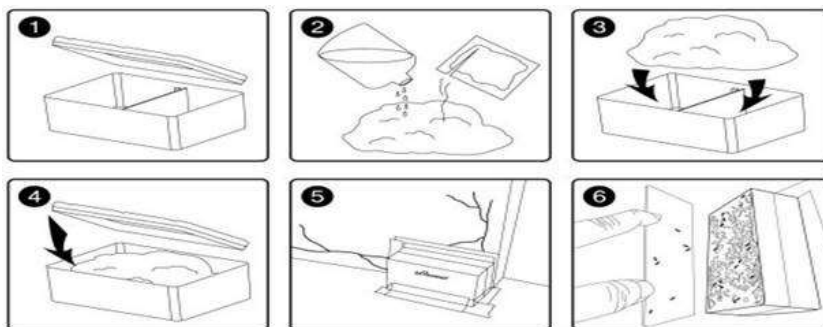


Based on our pest management experience and expertise **SINCE 1985**, we are pleased to submit our scope of work for your kind attention. Details are as following:

How does the system work?

Inside your property....

The Bait Matrix is particularly attractive to termites- they will feed on it in preference to the timber of your home. This means that if active termites are located within your home, baiting can commence immediately, using specially designed above-ground feeding stations which are strategically placed over the termite workings.



The workers will rapidly accept the bait, taking it back to the nest and sharing it with the queen, soldiers & other workers. The termites cannot sense that the bait is affecting their ability to grow and develop. The active ingredient, *chlorfluazuron 0.1% w/w* is not only a proven insect growth regulator; it also stops the colony being able to reproduce effectively or successfully.

The colony consequently loses whole generations of replacement members; it progressively declines and inevitably collapses. The effects of the bait are visible and can be tracked. This means that the colony elimination can be reliably determined. The termites' natural habits, food preferences and feeding behavior are all used to its disadvantage.

Scope of Work



Based on our pest management experience and expertise **SINCE 1985**, we are pleased to submit our scope of work for your kind attention. Details are as following:

ROUTINE INSPECTION & FOLLOW UP INSPECTION

FOLLOW UP INSPECTION – ACTIVE TERMITES

Time frame	Activities	Location	Follow up Inspection	Notes
Contract period	Above Ground (AG) station/s will be installed at termite infestation (active) area.	Internal Area(s)	<p>ACTIVE TERMITES:</p> <p>Inspection & Monitoring (every 2-3 weeks) of AG Station until termite colony eliminated. <Normally take within 2-3 months.></p>	<p>i. Once termites are eliminated, all AG station will be removed.</p> <p>ii. Termite Elimination Form (Form E) will be issued on the day of termite elimination declared.</p> <p>iii. Within the contract period, it is owner responsible to contact Kamal & Kamal if found any termite activity and infestation after declaration of Form E.</p> <p>iv. In event of termites' re-infestation, AG station will be installed again and the process will be continued until termite colony eliminated.</p>

IMPORTANT INFORMATION: Above Ground Bait Station

- (1) Above Ground Bait-Station are designed to promote easy access by termites
- (2) Bait are delivered to the target pest-termites by installing AG Bait Stations
- (3) Termite still active and bringing bait/ poison back to the underground nest

QUOTATION

Client : UBE CORPORATION SOLUTION
Site Address : Factory



Your Initial Investment:

KAMAL KAMAL® S T E P PLUS package treatment for your property is **RM 17,300.00** include installation of AG Station inside the property & IG Station outside the property

Description	Amount (RM)
1 Year S T E P PLUS Program Target Pest : Subterranean Termites AG STATION <input type="checkbox"/> Installation of AG Stations inside the property at the termite infestation (active) area(s) until the termite colony eliminated. <input type="checkbox"/> In event of termites' re-infestation, The Bait Matrix will be installed again and the process will be continued until termite colony eliminated. <input type="checkbox"/> 1(One) Year Warranty Service. IG STATION <input type="checkbox"/> Installation of IG Stations surrounding the external perimeter. <input type="checkbox"/> Bi-Monthly Visual Inspection for monitoring. <input type="checkbox"/> 1(One) Year Warranty Service.	17,300.00

Payment Term : 50 % upon confirmation
: 50 % will be monthly basic within contract.
Quotation Validity : 30 days from date of quote.

Payment Method: <ul style="list-style-type: none">• Online/Electronic Transfer• Cash/Cheque• Credit Card (Subject to applicable to bank charges) (6%)	KAMAL & KAMAL PEST CONTROL SDN BHD CIMB Islamic Bank Berhad 8600569933 Maybank Islamic Bank Berhad 562245500786 MasterCard/VISA 1.8% Easy Payment (MBB) 6M (4%) 12M (5%) 18M
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We hope that above quotation is acceptable to you. Please do not hesitate to contact us should you require further information. Happy to discuss further.

Thank you for your confidence in Kamal & Kamal Pest Control services.

Yours faithfully,
Kamal & Kamal Pest Control Sdn.Bhd.

Via Email Transmission

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Nurul Atiqah Idayu Binti Abd Manan
Administrative Clerk

Customer Acceptance,
I / We accept the above Proposal &
Quotation.

.....
Sign & Co. Chop, if any.
Date:

QUOTATION 2

Client : UBE CORPORATION SOLUTION
Site Address : FACTORY

Your Initial Investment:

KAMAL KAMAL® S T E P PLUS package treatment for your property is **RM 21,800.00** include installation of AG Station inside the property & IG Station outside the property

Description	Amount (RM)
2 Year S T E P PLUS Program Target Pest : Subterranean Termites AG STATION <input type="checkbox"/> Installation of AG Stations inside the property at the termite infestation (active) area(s) until the termite colony eliminated. <input type="checkbox"/> In event of termites' re-infestation, The Bait Matrix will be installed again and the process will be continued until termite colony eliminated. <input type="checkbox"/> 2(Two) Year Warranty Service. IG STATION <input type="checkbox"/> Installation of IG Stations surrounding the external perimeter. <input type="checkbox"/> Bi-Monthly Visual Inspection for monitoring. <input type="checkbox"/> 2(Two) Year Warranty Service.	21,800.00

Payment Term : 50 % upon confirmation
: 50 % will be monthly basic within contract.
Quotation Validity : 30 days from date of quote.

Payment Method: <ul style="list-style-type: none">• Online/Electronic Transfer• Cash/Cheque• Credit Card (Subject to applicable to bank charges) (6%)	KAMAL & KAMAL PEST CONTROL SDN BHD CIMB Islamic Bank Berhad 8600569933 Maybank Islamic Bank Berhad 562245500786 MasterCard/VISA 1.8% Easy Payment (MBB) 6M (4%) 12M (5%) 18M
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Yours faithfully,
Kamal & Kamal Pest Control Sdn.Bhd.

Via Email Transmission

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Nurul Atiqah Idayu Binti Abd Manan
Administrative Clerk

Customer Acceptance,
I / We accept the above Proposal &
Quotation.

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Sign & Co. Chop, if any.
Date