

Ref No : KK/QS/584/10/2018-
Date : 03 october 2018 | 23 Muharram 1439H

OLDTOWN INTERNATIONAL SDN BHD

No. 17, Jalan Lambak,
Perindustrian Taman Johor,
81300 Skudai, Johor, Malaysia.

Dear Sir/Madam,

QUOTATION OF PEST CONTROL SERVICES

Thank you very much for your interest in Pest Control Services from Kamal & Kamal Pest Control.

We are pleased to enclose herewith our recommendation, scope of work and quotation for your kind consideration and approval.

We would be available at your convenience if any an interview is necessary for us to answer any queries. We look forward to a wonderful relationship together and success for all concerned. Please feel free to keep in touch with us about any of your business related requirements and queries on pest control.

Sales & Marketing	: Muhammad Kamal Bin Hussein Kamal
Mobile	: 019.260 4855
T F	: 03.4297 4853 03.4295 2237
Email	: info@kamalandkamal.com

We trust our quotation meets your requirement and satisfaction. Meanwhile, we look forward to your favorable acceptance of our quotation and a long lasting business relationship with you.

Thank you.

Yours faithfully,
Kamal & Kamal Pest Control Sdn.Bhd.

-Via E-Mail Transmission-

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Muhammad Kamal Bin Hussein Kamal
Sales & Marketing Manager



IBU PEJABAT K. LUMPUR	Kamal & Kamal Pest Control Sdn. Bhd. (138392-A)	TEL:	FAX:
Cawangan Selangor	No 24 Jalan Melur 43 Taman Melur 68000 Ampang Selangor Darul Ehsan	03 4297 4853	03 4295 2237
Cawangan Perak	No 19 Jalan Lawan Pedang 13/27 Seksyen 13 40100 Shah Alam Selangor Darul Ehsan	03 5512 4853	03 5510 4094
Cawangan Terengganu	No 8A Medan Gopeng 3 Medan Gopeng 31350 Ipoh Perak Darul Ridzuan	05 311 4686	05 313 3686
Cawangan Johor	No K-7144 Bandar Sri Kerteh 24300 Kerteh Terengganu Darul Iman	09 826 1595	09 826 1595
	No 423 Jalan Kenanga 29/10 Bandar Indahpura 81000 Kulai Johor Bahru Darul Takzim	07 663 9468	07 663 9468

Website : www.kamalandkamal.com Email : info@kamalandkamal.com Careline : 019 75 KAMAL (52625)



SINCE 1985

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facebook.com/kamalandkamal

Recommendation & Scope of Work



Based on our pest management experience and expertise **SINCE 1985**, we are pleased to submit our recommendation & scope of work for your kind attention. Details are as following:

COCKROACHES AND COMMON ANTS CONTROL

How to **Identify Common Ants:**

1. **Entry:** Ants can enter through even the tiniest cracks, seeking water and sweet or greasy food substances in the kitchen pantry or storeroom areas.
2. **Scent trails:** Ants leave an invisible chemical trail which contains pheromones for others to follow once they locate the food source.
3. **Nest locations:** They can nest about anywhere in and around your house; in lawns, walls, stumps, even under foundations.
4. **Colony size:** Colonies can number up to 300,000 to 500,000, and whole colonies can uproot and relocate quickly when threatened.
5. **Colony Lifetime:** A colony can live a relatively long lifetime. Worker ants may live seven years, and the queen may live as long as 15 years.

How to Keep Cockroaches & Ants Away:

1. **ELIMINATE FOOD SOURCES**
2. **CLEAR ALL WASTE FOOD AND SPILLAGE**
3. **REMOVE ALL FORMS OF CLUTTER**
4. **SEAL ENTRY POINTS**
5. **REGULAR INSPECTIONS BY KAMAL & KAMAL**



SCOPE OF WORK - RESIDUAL SPRAYING & GEL BAITING:

1. **Residual Spraying** to all accessible sensitive and high risk areas such as corridors, riser and ducts, septic tanks, toilet holes, ceiling junctions, floor skirting and kitchen wall and cabinet. A safe and effective knockdown residual pesticide will be used to control the above pests. Pesticide will be rotated with other active ingredients to get more effectiveness results.
2. **Gel Baiting**, this is the latest technique whereby very minimal spraying is required. Thus, there is no smell and a chance of contamination is very low. Gel baits are placed at strategic area such as working station, kitchen cabinet and electronic appliance. Additionally, there is long term effectiveness as the life span of the gel approximately two years at extra charge(s).

Important Note

1. **Periodic pesticide rotation to ensure that pests will not become resistant.**
2. **Please ensure to practice a good housekeeping at all areas.**
3. **Please do not clean edges (floor & countertop) for several days, weeks or as long as possible. Residuals and gel bait can be effective for 60-90 days if not cleaned away or exposed to severe weather conditions.**

Recommendation & Scope of Work



Based on our pest management experience and expertise **SINCE 1985**, we are pleased to submit our recommendation & scope of work for your kind attention. Details are as following:

RODENTS CONTROL

Rodents have the **POTENTIAL** to:

- 1. SPREAD DISEASES**
- 2. CONTAMINATE FOOD**
- 3. DAMAGE PROPERTY AND COST YOU MONEY**
- 4. BREED RAPIDLY!**

SCOPE OF WORK - BAIT AND TRAPS:

- 1. Bait trap stations** intensively inside/outside a premise at strategic and high risk areas such as riser and ducts, store, basement and kitchen areas. The rodent baits are slow-action poison. After consuming the right quantity of baits, the rodent would experience internal hemorrhaging and will die in about a week. The delayed killing action has the advantage that the rodent could not associate the discomfort to the consumption of bait, thus would not develop any "bait-avoidance" behavior. This would thus ensure an effective control result within the stipulated timeline.
- 2. Glue trap stations** (non-chemical) at a strategic place(s) to trap active rodents. Customer to advise our staff frequents rodent runways.

Recommendation & Methodology

TEMPER RESISTANT BAIT STATION rodent control that's safe for everyone, except rats and mice. If you've got a problem with rats and mice and want to lay bait for them it's vital that the rodenticides you use don't cause harm to anyone else. KAMAL & KAMAL has a wide range of tamper resistant bait stations. Each is clearly labeled, stating its purpose and what it contains. Our tamper resistant bait stations are designed to admit rats and mice, but not inquisitive pets or children. Using carefully marked tamper resistant bait stations laid in recorded locations for rodent control:

- ✓ *Protects your business against litigation, lost profits and damaged reputation*
- ✓ *Ensures your rodent control complies with health and safety regulations*
- ✓ *Keeps staff, customers and members of the public safe from inadvertent harm*
- ✓ *First defense to control rat and mice to enter your premise.*



Behind Appliances



In Corners



Home Exterior



Garages



Recommendation & Scope of Work



Based on our pest management experience and expertise **SINCE 1985**, we are pleased to submit our recommendation & scope of work for your kind attention. Details are as following:

RECOMMENDED PESTICIDES

Detail	ICON 2.8EC	
Cockroaches and Common Ants (Residual Spraying)	Pendaftar	Syngenta Corporation Sdn.Bhd.
	Perawis Aktif	Lambda-cyhalothrin 2.5% w/w.
	No. LRMP	LRMP.R1/4927
	Kelas	III
	Jenis	Ampaian Kapsul (CS)
	Kegunaan	Semburan
	Sukatan	100 ml: 10 liter Air.
	TEMPRID	
	Pendaftar	Bayer Co. (M) Sdn.Bhd.
	Perawis Aktif	Beta-cyfluthrin 10.5% w/w Imidacloprid 21.0% w/w
	No. LRMP	LRMP.R1/9108
	Kelas	II
	Jenis	Pekatan Ampaian (SC)
	Kegunaan	Semburan
	Sukatan	10 ml: 5 Liter Air.
	CISLIN 2.5EC	
	Pendaftar	Bayer Co. (M) Sdn.Bhd.
	Perawis Aktif	Deltamethrin 2.8% w/w
No. LRMP	LRMP.R1/3315	
Kelas	III	
Jenis	Pekatan Teremulasi (EC)	
Kegunaan	Semburan	
Sukatan	5 ml: 10 Liter Air.	
Cockroaches (Gel Baiting)	Makfor® F	
	Pendaftar	Bayer Co. (Malaysia) Sdn.Bhd.
	Perawis Aktif	Fipronil 0.05% w/w.
	No. LRMP	LRMP.R1/8659
	Kelas	IV
	Jenis	Racun Serangga Gel
Kegunaan	Umpan Gel	
Common Ants (Gel Baiting)	Makfor® Q	
	Pendaftar	Bayer Co. (Malaysia) Sdn.Bhd.
	Perawis Aktif	imidacloprid 0.03% w/w.
	No. LRMP	LRMP.R1/8548
	Kelas	III
	Jenis	Racun Serangga Gel
Kegunaan	Umpan Gel	
Rodents (Baits and Traps)	STORM	
	Pendaftar	BASF (Malaysia) Sdn.Bhd.
	Perawis Aktif	LRMP.R1/2995
	No. LRMP	Flocoumafen 0.005%w/w
	Kelas	Umpan Tikus Pepejal (Paste)
	Jenis	III
Kegunaan	Umpan	

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Item	Target Pest	Scope of Work	Frequency	Area
1.	-Cockroaches -Common Ants	Residual Spraying	Monthly	All Area (Internal & External)
2.	Rodents	-First Line – 17 units of EBS -Second Line – 16 units of TRBS -Third Line – 27 units of TRGS	Monthly	All Area (Internal & External)

PRICE (RM)				
Unit Price	660.00	Total Price	12 x	7,920.00
0% GST	0	6% GST		0
Unit Price Inclusive of GST	660.00	Total Price Inclusive of GST		7,920.00

Contract Period : 1 Year (12months)
Payment Term : 30 days from date of invoice
Payment Mode : Quarterly.
Quotation Validity : 30 days from date of quote.

Payment Method:	KAMAL & KAMAL PEST CONTROL SDN BHD
<ul style="list-style-type: none"> Online/Electronic Transfer Cash/Cheque Credit Card (Subject to applicable to bank charges)	CIMB Islamic Bank Berhad 8600569933 Maybank Islamic Bank Berhad 562245500786 MasterCard/VISA 1.8% Easy Payment (MBB) 6M (4%) 12M (5%) 18M

We hope that above quotation is acceptable to you. Please do not hesitate to contact us should you require further information. Happy to discuss further.

Thank you for your confidence in Kamal & Kamal Pest Control services.

Yours faithfully,
Kamal & Kamal Pest Control Sdn.Bhd.

Customer Acceptance,
I / We accept the above Proposal & Quotation.

-Via E-Mail Transmission-

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Muhammad Kamal Bin Hussein Kamal
Sales & Marketing Manager

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Sign & Co. Chop, if any.
Date :